

Jeff Miloff

Co-Founder, Partner and VP
**Miloff Aubuchon Realty Group, Inc.; OmniOne Title Services
 and The Sterling Collection**

‘Helping others reach their goals’

When it comes to, as he puts it, “one-stop shopping” for all your real-estate needs, Jeff Miloff isn’t kidding. Just take a look at the family of real estate-related companies he directs. This man has come a long, long way from busing tables and washing dishes in restaurants.

Describe yourself in one sentence:

Work Hard, Play Hard, Give Back To The Community Hard.

Describe your business in one sentence:

Incredible one-stop shopping and information center for all your real-estate needs.

What motivates you?

Helping others reach their goals, thereby helping me reach mine.

How do you come up with new ideas?

Take a look at the big picture and other companies’ success and ask how can those translate into success for us?

What has been your best idea so far?

Opening the Real Estate Information Center in a great location.

How would others describe you as a businessperson?

Visionary. Goal-oriented. Compassionate.

What advice would you give a young executive trying to break into your business?

Find a great mentor and follow their advice.

What current issue affecting your business is most important to you?

Cost of insurance. Lack of inventory. Labor pool for building industry.

What business technology is invaluable to you?

Can’t live without smartphone and iPad.

Your most influential business role model and why?

I have two. Locally, Mr. Scott Fischer. Also, US Coast Guard Captain Hall taught me to Live Hard, Play Hard and Give Back to the Community Hard.

What advice would you give to a fellow executive relocating to our area?

Get involved! There are so many ways: local chamber of commerce, civil organizations, charitable organizations and trade organizations.

What charitable organization is most important to you?

Top 3: Ronald McDonald House Charities of Southwest Florida, Make-a-Wish Foundation and Builders Care.

The person you’d most like to have coffee or a cocktail with:

Don Shula.

As a child, what did you want to be when you grew up?

US Coast Guard.

Your first job:

Busboy in Chinese restaurant.

Your worst job:

Dishwasher in seafood restaurant.

Tell us something few people know about you:

Made several drug busts with the US Coast Guard in the 1980s.

What do you enjoy doing most with your family or friends?

Boating and dining out.

Hobbies:

Fishing, boating, travel and fitness.

Favorite Fort Myers restaurant:

I have two: Blue Coyote and Yabo.

WHO AM I?

Name: Jeff Miloff

Title: Co-Founder, Partner and VP

Business or Company: Miloff Aubuchon Realty Group, Inc., OmniOne Title Services, The Sterling Collection

Years working in Lee County: 27

Family: Wife Jacque

Education: MBR (Masters in Business Reality)

Hometown: Fort Lauderdale

“Must do” when entertaining out of town guests:

Boat ride to lunch or dinner.

Name your favorite:

- Book — “Raving Fans.”
- Concert/live performance: U2 in Miami and Eagles in Tampa.

What’s a piece of advice you wish you’d have received years ago?

Don’t take the market for granted (real estate & financial).

If you had a theme song, what would it be?

“Come Sail Away” by Styx.

Lightning Round:

- Coffee or Tea: Coffee
- Coke or Pepsi: Coke
- Beer or Wine: Beer
- Cook or Dine Out: Dine Out
- City or Country: City
- Sweet or Salty: Sweet
- Dog or Cat: Dogs
- Pool or Beach: Beach
- Crossfit or Yoga: Crossfit
- RedBox or Movie Theater: Movie Theater
- Jimmy Kimmel or Jimmy Fallon: Jimmy Fallon

■ Beatles or Rolling Stones: Rolling Stones

■ “Star Wars” or “Star Trek”: “Star Trek”

■ Gulf or Golf : Gulf

■ First Class or Business Class: First Class

■ Kayaking or Boating: Boating

■ Hybrid or Sports Car: Sports Car

■ Mac or PC: PC

■ Pandora or Spotify: Pandora

■ Facebook or Twitter: Facebook

■ Instagram or Snap Chat: Instagram

■ iPhone or Android: iPhone

■ Digital or Print: Print



Visit the Miloff Aubuchon Realty Group Cutting Edge Real Estate Information Center!

Serving 400+ walk-in visitors per month with information about:

- ▶ Current Market Conditions
- ▶ On & Off Water Home Sites
- ▶ New Home Construction
- ▶ Custom Designs & Unique Floor Plans
- ▶ Annual, Seasonal & Vacation Rentals

- ▶ Commercial Investments
- ▶ Property Management
- ▶ Existing Homes
- ▶ Interior Design
- ▶ Recreational Activities






Miloff Aubuchon Real Estate Information Center has every resource needed to find your Florida dream home!



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